# **Housing Supply Overview**

A RESEARCH TOOL PROVIDED BY THE UPSTATE ALLIANCE OF REALTORS® MLS



#### May 2014

So how's the market? We've all heard it, but it's difficult to answer succinctly. The best answer may be "It depends." It's contingent upon area, market segment, time period, baseline period, which measures and more. For the 12-month period spanning June 2013 through May 2014, Closed Sales in the Fort Wayne region were up 1.8 percent overall. The price range with the largest gain in sales was the \$300,001 and Above range, where they increased 19.5 percent.

The overall Median Sales Price remained flat 0.0 percent to \$106,950. The property type with the largest price gain was the Townhouse-Condo segment, where prices increased 5.3 percent to \$130,536. The overall Percent of Original List Price Received at Sale was up 0.8 percent to 92.9.

Market-wide, inventory levels were down 0.3 percent. The property type that gained the most inventory was the Townhouse-Condo segment, where it increased 9.0 percent. That amounts to 5.4 months supply for Single-Family homes and 5.7 months supply for Condos.

#### **Quick Facts**

+ 19.5%	+ 2.4%	+ 1.9%
Price Range with Strongest Closed Sales:	Construction Status with Strongest Closed Sales:	Property Type with Strongest Closed Sales:
\$300,001 and Above	Previously Owned	Single-Family

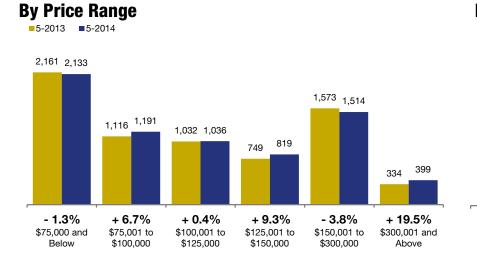
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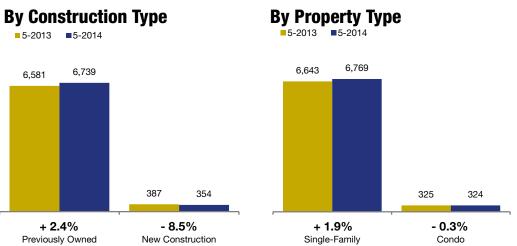
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#### **Closed Sales**

A count of the actual sales that closed. Based on a rolling 12-month total.





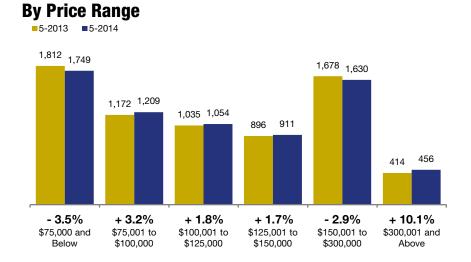


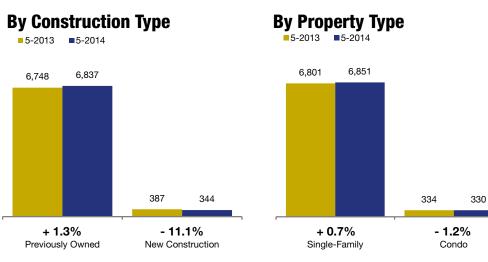
	ŀ	All Propertie	es	S	Single-Fami	ly	Condo		
By Price Range	5-2013	5-2014	Change	5-2013	5-2014	Change	5-2013	5-2014	Change
\$75,000 and Below	2,161	2,133	- 1.3%	2,105	2,084	- 1.0%	56	49	- 12.5%
\$75,001 to \$100,000	1,116	1,191	+ 6.7%	1,073	1,141	+ 6.3%	43	50	+ 16.3%
\$100,001 to \$125,000	1,032	1,036	+ 0.4%	962	987	+ 2.6%	70	49	- 30.0%
\$125,001 to \$150,000	749	819	+ 9.3%	706	764	+ 8.2%	43	55	+ 27.9%
\$150,001 to \$300,000	1,573	1,514	- 3.8%	1,474	1,416	- 3.9%	99	98	- 1.0%
\$300,001 and Above	334	399	+ 19.5%	320	376	+ 17.5%	14	23	+ 64.3%
All Price Ranges	6,968	7,093	+ 1.8%	6,643	6,769	+ 1.9%	325	324	- 0.3%
By Construction Type	5-2013	5-2014	Change	5-2013	5-2014	Change	5-2013	5-2014	Change
Previously Owned	6,581	6,739	+ 2.4%	6,302	6,448	+ 2.3%	279	291	+ 4.3%
New Construction	387	354	- 8.5%	341	321	- 5.9%	46	33	- 28.3%
All Construction Types	6,968	7,093	+ 1.8%	6,643	6,769	+ 1.9%	325	324	- 0.3%

### **Pending Sales**

A count of properties on which offers have been accepted. Based on a rolling 12-month total.





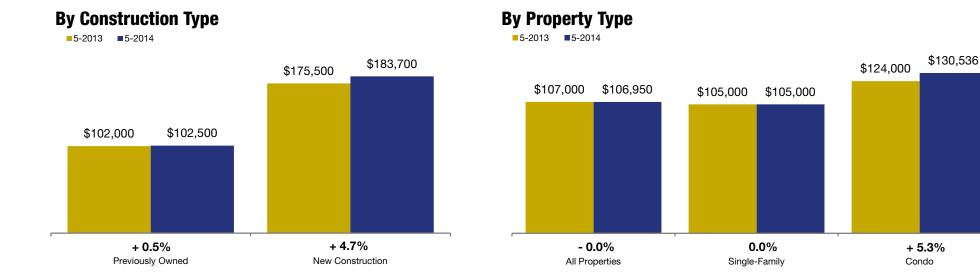


	ŀ	All Propertie	es	5	Single-Fami	ly	Condo		
By Price Range	5-2013	5-2014	Change	5-2013	5-2014	Change	5-2013	5-2014	Change
\$75,000 and Below	1,812	1,749	- 3.5%	1,777	1,706	- 4.0%	35	43	+ 22.9%
\$75,001 to \$100,000	1,172	1,209	+ 3.2%	1,117	1,168	+ 4.6%	55	41	- 25.5%
\$100,001 to \$125,000	1,035	1,054	+ 1.8%	978	1,007	+ 3.0%	57	47	- 17.5%
\$125,001 to \$150,000	896	911	+ 1.7%	828	855	+ 3.3%	68	56	- 17.6%
\$150,001 to \$300,000	1,678	1,630	- 2.9%	1,582	1,522	- 3.8%	96	108	+ 12.5%
\$300,001 and Above	414	456	+ 10.1%	393	426	+ 8.4%	21	30	+ 42.9%
All Price Ranges	7,135	7,181	+ 0.6%	6,801	6,851	+ 0.7%	334	330	- 1.2%
By Construction Type	5-2013	5-2014	Change	5-2013	5-2014	Change	5-2013	5-2014	Change
Previously Owned	6,748	6,837	+ 1.3%	6,457	6,547	+ 1.4%	291	290	- 0.3%
New Construction	387	344	- 11.1%	344	304	- 11.6%	43	40	- 7.0%
All Construction Types	7,135	7,181	+ 0.6%	6,801	6,851	+ 0.7%	334	330	- 1.2%

## **Median Sales Price**

Median price point for all closed sales, not accounting for seller concessions. **Based on a rolling 12-month median.** 



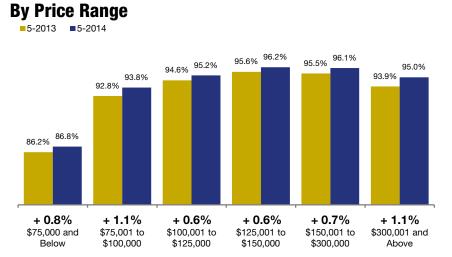


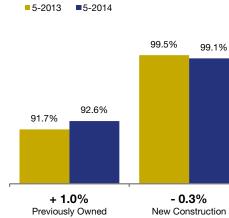
	A	Il Propertie	S	S	Single-Family			Condo		
By Construction Type	5-2013	5-2014	Change	5-2013	5-2014	Change	5-2013	5-2014	Change	
Previously Owned	\$102,000	\$102,500	+ 0.5%	\$100,000	\$100,800	+ 0.8%	\$117,500	\$125,500	+ 6.8%	
New Construction	\$175,500	\$183,700	+ 4.7%	\$174,967	\$184,900	+ 5.7%	\$182,320	\$179,900	- 1.3%	
All Construction Types	\$107,000	\$106,950	- 0.0%	\$105,000	\$105,000	0.0%	\$124,000	\$130,536	+ 5.3%	

## **Percent of Original List Price Received**

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold, not accounting for seller concessions. Based on a rolling 12-month average.



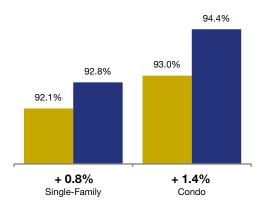




**By Construction Type** 







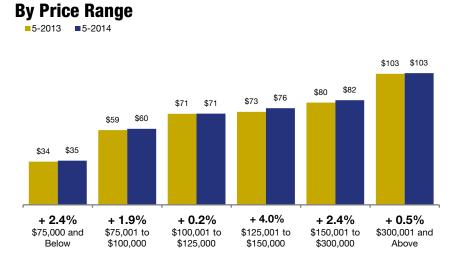
	All Properties			S	Single-Fami	ly	Condo		
By Price Range	5-2013	5-2014	Change	5-2013	5-2014	Change	5-2013	5-2014	Change
\$75,000 and Below	86.2%	86.8%	+ 0.8%	86.2%	86.7%	+ 0.7%	87.2%	90.5%	+ 3.8%
\$75,001 to \$100,000	92.8%	93.8%	+ 1.1%	92.8%	93.8%	+ 1.1%	92.9%	93.2%	+ 0.4%
\$100,001 to \$125,000	94.6%	95.2%	+ 0.6%	94.7%	95.2%	+ 0.6%	93.5%	94.6%	+ 1.2%
\$125,001 to \$150,000	95.6%	96.2%	+ 0.6%	95.7%	96.2%	+ 0.5%	94.7%	96.4%	+ 1.8%
\$150,001 to \$300,000	95.5%	96.1%	+ 0.7%	95.5%	96.1%	+ 0.7%	95.2%	95.3%	+ 0.1%
\$300,001 and Above	93.9%	95.0%	+ 1.1%	93.9%	95.0%	+ 1.2%	94.9%	95.3%	+ 0.4%
All Price Ranges	92.1%	92.9%	+ 0.8%	92.1%	92.8%	+ 0.8%	93.0%	94.4%	+ 1.4%
By Construction Type	5-2013	5-2014	Change	5-2013	5-2014	Change	5-2013	5-2014	Change

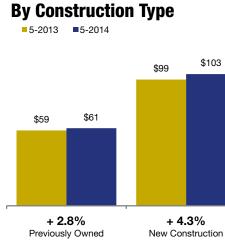
-)			•			•			•
Previously Owned	91.7%	92.6%	+ 1.0%	91.7%	92.5%	+ 0.9%	91.8%	93.7%	+ 2.1%
New Construction	99.5%	99.1%	- 0.3%	99.3%	99.0%	- 0.3%	100.7%	100.4%	- 0.4%
All Construction Types	92.1%	92.9%	+ 0.8%	92.1%	92.8%	+ 0.8%	93.0%	94.4%	+ 1.4%

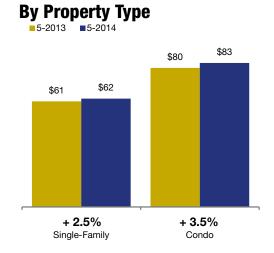
#### **Price Per Square Foot**

The price per square foot of residential properties. Sold properties only. Based on a rolling 12-month average.









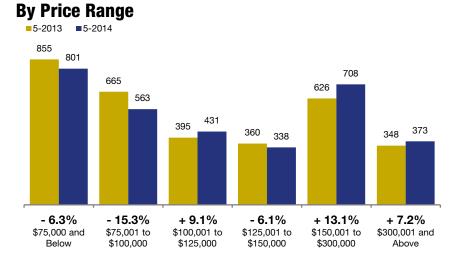
By Price Range	All Properties			Single-Family			Condo		
	5-2013	5-2014	Change	5-2013	5-2014	Change	5-2013	5-2014	Change
\$75,000 and Below	\$34	\$35	+ 2.4%	\$33	\$34	+ 2.7%	\$51	\$51	+ 0.3%
\$75,001 to \$100,000	\$59	\$60	+ 1.9%	\$58	\$59	+ 1.7%	\$64	\$66	+ 3.9%
\$100,001 to \$125,000	\$71	\$71	+ 0.2%	\$71	\$71	+ 0.6%	\$80	\$79	- 1.3%
\$125,001 to \$150,000	\$73	\$76	+ 4.0%	\$72	\$75	+ 4.0%	\$84	\$86	+ 2.1%
\$150,001 to \$300,000	\$80	\$82	+ 2.4%	\$79	\$81	+ 2.4%	\$98	\$100	+ 2.4%
\$300,001 and Above	\$103	\$103	+ 0.5%	\$103	\$103	+ 0.0%	\$102	\$110	+ 8.4%
All Price Ranges	\$61	\$63	+ 2.5%	\$61	\$62	+ 2.5%	\$80	\$83	+ 3.5%

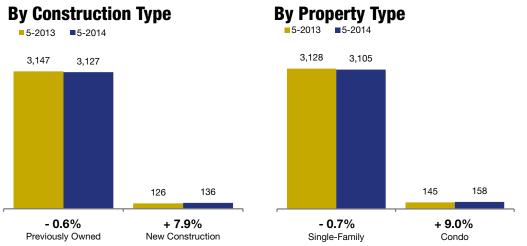
By Construction Type	5-2013	5-2014	Change	5-2013	5-2014	Change	5-2013	5-2014	Change
Previously Owned	\$59	\$61	+ 2.8%	\$59	\$60	+ 2.6%	\$75	\$79	+ 5.9%
New Construction	\$99	\$103	+ 4.3%	\$98	\$102	+ 4.9%	\$110	\$112	+ 2.1%
All Construction Types	\$61	\$63	+ 2.5%	\$61	\$62	+ 2.5%	\$80	\$83	+ 3.5%

## **Inventory of Homes for Sale**

The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.







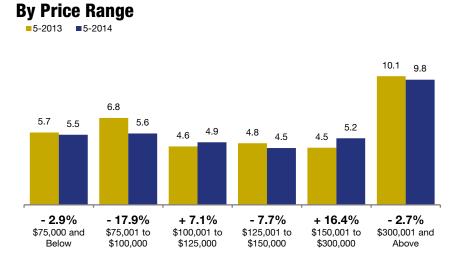
By Price Range	A	All Propertie	es	Single-Family			Condo		
	5-2013	5-2014	Change	5-2013	5-2014	Change	5-2013	5-2014	Change
\$75,000 and Below	855	801	- 6.3%	825	770	- 6.7%	30	31	+ 3.3%
\$75,001 to \$100,000	665	563	- 15.3%	644	538	- 16.5%	21	25	+ 19.0%
\$100,001 to \$125,000	395	431	+ 9.1%	382	411	+ 7.6%	13	20	+ 53.8%
\$125,001 to \$150,000	360	338	- 6.1%	335	311	- 7.2%	25	27	+ 8.0%
\$150,001 to \$300,000	626	708	+ 13.1%	594	668	+ 12.5%	32	40	+ 25.0%
\$300,001 and Above	348	373	+ 7.2%	324	358	+ 10.5%	24	15	- 37.5%
All Price Ranges	3,273	3,263	- 0.3%	3,128	3,105	- 0.7%	145	158	+ 9.0%

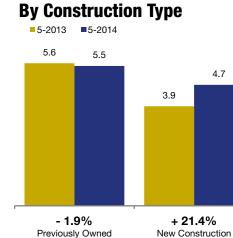
By Construction Type	5-2013	5-2014	Change	5-2013	5-2014	Change	5-2013	5-2014	Change
Previously Owned	3,147	3,127	- 0.6%	3,021	2,991	- 1.0%	126	136	+ 7.9%
New Construction	126	136	+ 7.9%	107	114	+ 6.5%	19	22	+ 15.8%
All Construction Types	3,273	3,263	- 0.3%	3,128	3,105	- 0.7%	145	158	+ 9.0%

# **Months Supply of Inventory**

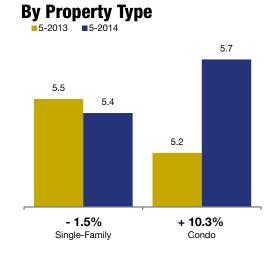
The inventory of homes for sale at the end of the most recent month, based on one month of activity, divided by the average monthly pending sales from the last 12 months.







4.7



By Price Range	Å	All Propertie	es	5	Single-Family			Condo		
	5-2013	5-2014	Change	5-2013	5-2014	Change	5-2013	5-2014	Change	
\$75,000 and Below	5.7	5.5	- 2.9%	5.6	5.4	- 2.8%	8.6	8.7	+ 0.9%	
\$75,001 to \$100,000	6.8	5.6	- 17.9%	6.9	5.5	- 20.1%	4.6	7.3	+ 59.7%	
\$100,001 to \$125,000	4.6	4.9	+ 7.1%	4.7	4.9	+ 4.5%	2.7	5.1	+ 86.6%	
\$125,001 to \$150,000	4.8	4.5	- 7.7%	4.9	4.4	- 10.1%	4.4	5.8	+ 31.1%	
\$150,001 to \$300,000	4.5	5.2	+ 16.4%	4.5	5.3	+ 16.9%	4.0	4.4	+ 11.1%	
\$300,001 and Above	10.1	9.8	- 2.7%	9.9	10.1	+ 1.9%	11.4	6.0	- 47.5%	
All Price Ranges	5.5	5.5	0.0%	5.5	5.4	- 1.5%	5.2	5.7	+ 10.3%	

By Construction Type	5-2013	5-2014	Change	5-20	13 5-2014	4 Change	5-2013	5-2014	Change
Previously Owned	5.6	5.5	- 1.9%	5.6	5.5	- 2.4%	5.2	5.6	+ 8.3%
New Construction	3.9	4.7	+ 21.4%	3.7	4.5	+ 20.6%	5.3	6.1	+ 14.1%
All Construction Types	5.5	5.5	0.0%	5.9	5 5.4	- 1.5%	5.2	5.7	+ 10.3%