# **Housing Supply Overview**

A RESEARCH TOOL PROVIDED BY THE **UPSTATE ALLIANCE OF REALTORS® MLS** 







#### **January 2020**

As the cost of renting continues to increase, consumers have more incentive to lock in their housing costs by purchasing a home. The latest CoreLogic Single-Family Rent Index report released this month saw the cost of renting single-family homes, including condos, up 3% in November 2019 versus November 2018. According to CoreLogic's data, single-family rents started climbing in 2010 and have stabilized around an annualized rate of 3% since early 2019. For the 12-month period spanning February 2019 through January 2020, Closed Sales in the Fort Wayne region were down 0.1 percent overall. The price range with the largest gain in sales was the \$300,001 and Above range, where they increased 16.8 percent.

The overall Median Sales Price was up 7.6 percent to \$155,000. The property type with the largest price gain was the Single-Family segment, where prices increased 9.1 percent to \$154,900. The overall Percent of Original List Price Received at Sale was up 0.2 percent to 96.7.

Market-wide, inventory levels were down 5.8 percent. The property type that gained the most inventory was the Townhouse-Condo segment, where it increased 10.3 percent. That amounts to 1.4 months supply for Single-Family homes and 2.0 months supply for Condos.

#### **Quick Facts**

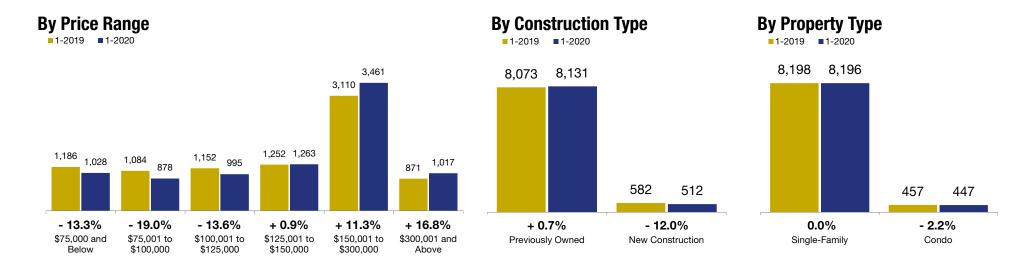
| + 16.8%                                  | + 0.7%   | 0.0%                                       |
|--|--|--|
| Price Range with Strongest Closed Sales: | Construction Status with Strongest Closed Sales: | Property Type with Strongest Closed Sales: |
| \$300,001 and Above                      | Previously Owned                                 | Single-Family                              |
| Closed Sales                             |  | 2  |
| Pending Sales                            |  | 3  |
| Median Sales Pr                          | ice  | 4  |
| Percent of Origin                        | nal List Price Rece                              | ived 5                                     |
| Price Per Square                         | e Foot   | 6  |
| Inventory of Hor                         | nes for Sale                                     | 7  |
| Months Supply                            | of Inventory                                     | 8  |

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#### **Closed Sales**

A count of the actual sales that closed. Based on a rolling 12-month total.





|                        | All Floperties |        |         | •      | niigie-i aiiii | ıy      | Condo  |        |         |
|------------------------|----------------|--------|---------|--------|----------------|---------|--------|--------|---------|
| By Price Range         | 1-2019         | 1-2020 | Change  | 1-2019 | 1-2020         | Change  | 1-2019 | 1-2020 | Change  |
| \$75,000 and Below     | 1,186          | 1,028  | - 13.3% | 1,162  | 1,008          | - 13.3% | 24     | 20     | - 16.7% |
| \$75,001 to \$100,000  | 1,084          | 878    | - 19.0% | 1,037  | 845            | - 18.5% | 47     | 33     | - 29.8% |
| \$100,001 to \$125,000 | 1,152          | 995    | - 13.6% | 1,108  | 943            | - 14.9% | 44     | 52     | + 18.2% |
| \$125,001 to \$150,000 | 1,252          | 1,263  | + 0.9%  | 1,172  | 1,207          | + 3.0%  | 80     | 56     | - 30.0% |
| \$150,001 to \$300,000 | 3,110          | 3,461  | + 11.3% | 2,904  | 3,242          | + 11.6% | 206    | 219    | + 6.3%  |
| \$300,001 and Above    | 871            | 1,017  | + 16.8% | 815    | 950            | + 16.6% | 56     | 67     | + 19.6% |
| All Price Ranges       | 8,655          | 8,643  | - 0.1%  | 8,198  | 8,196          | 0.0%    | 457    | 447    | - 2.2%  |

Single-Family

All Properties

| By Construction Type   | 1-2019 | 1-2020 | Change  | 1-2019 | 1-2020 | Change | 1-2019 | 1-2020 | Change  |
|------------------------|--------|--------|---------|--------|--------|--------|--------|--------|---------|
| Previously Owned       | 8,073  | 8,131  | + 0.7%  | 7,693  | 7,739  | + 0.6% | 380    | 392    | + 3.2%  |
| New Construction       | 582    | 512    | - 12.0% | 505    | 457    | - 9.5% | 77     | 55     | - 28.6% |
| All Construction Types | 8,655  | 8,643  | - 0.1%  | 8,198  | 8,196  | 0.0%   | 457    | 447    | - 2.2%  |

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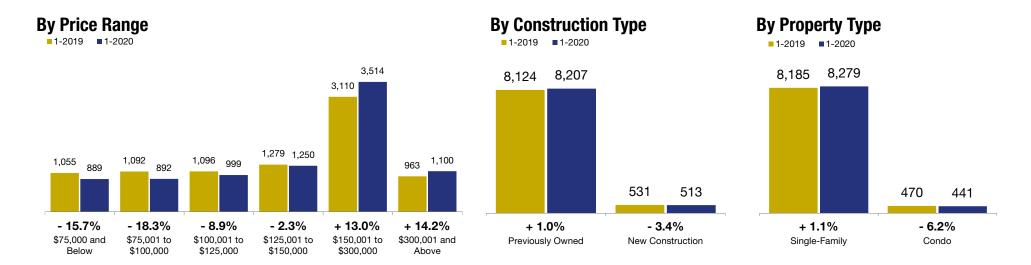
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# **Pending Sales**

A count of properties on which offers have been accepted. Based on a rolling 12-month total.

All Properties





|                        | •      | Air roperties |         |        | Onigic-i anniy |         |        | Condo  |         |  |
|------------------------|--------|---------------|---------|--------|----------------|---------|--------|--------|---------|--|
| By Price Range         | 1-2019 | 1-2020        | Change  | 1-2019 | 1-2020         | Change  | 1-2019 | 1-2020 | Change  |  |
| \$75,000 and Below     | 1,055  | 889           | - 15.7% | 1,035  | 869            | - 16.0% | 20     | 20     | 0.0%    |  |
| \$75,001 to \$100,000  | 1,092  | 892           | - 18.3% | 1,041  | 858            | - 17.6% | 51     | 34     | - 33.3% |  |
| \$100,001 to \$125,000 | 1,096  | 999           | - 8.9%  | 1,055  | 952            | - 9.8%  | 41     | 47     | + 14.6% |  |
| \$125,001 to \$150,000 | 1,279  | 1,250         | - 2.3%  | 1,205  | 1,206          | + 0.1%  | 74     | 44     | - 40.5% |  |
| \$150,001 to \$300,000 | 3,110  | 3,514         | + 13.0% | 2,888  | 3,292          | + 14.0% | 222    | 222    | 0.0%    |  |
| \$300,001 and Above    | 963    | 1,100         | + 14.2% | 901    | 1,026          | + 13.9% | 62     | 74     | + 19.4% |  |
| All Price Ranges       | 8,655  | 8,720         | + 0.8%  | 8,185  | 8,279          | + 1.1%  | 470    | 441    | - 6.2%  |  |
|                        |        |               |         |        |                |         |        |        |         |  |

Single-Family

| <b>By Construction Type</b> | 1-2019 | 1-2020 | Change | 1-2019 | 1-2020 | Change | 1-2019 | 1-2020 | Change  |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Previously Owned            | 8,124  | 8,207  | + 1.0% | 7,729  | 7,822  | + 1.2% | 395    | 385    | - 2.5%  |
| New Construction            | 531    | 513    | - 3.4% | 456    | 457    | + 0.2% | 75     | 56     | - 25.3% |
| All Construction Types      | 8,655  | 8,720  | + 0.8% | 8,185  | 8,279  | + 1.1% | 470    | 441    | - 6.2%  |

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### **Median Sales Price**

Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.





| All | <b>Prop</b> | erties |
|-----|-------------|--------|
|-----|-------------|--------|

| By Construction Type   | 1-2019    | 1-2020    | Change |
|------------------------|-----------|-----------|--------|
| Previously Owned       | \$138,000 | \$149,900 | + 8.6% |
| New Construction       | \$234,900 | \$250,200 | + 6.5% |
| All Construction Types | \$144,000 | \$155,000 | + 7.6% |

| Single-Family | / |
|---------------|---|
|---------------|---|

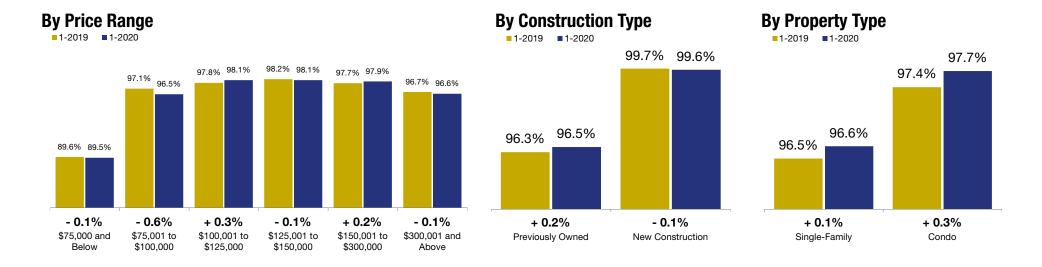
| 1-2019    | 1-2020    | Change | 1-2019    | 1-2020    | Change  |
|-----------|-----------|--------|-----------|-----------|---------|
| \$137,000 | \$149,500 | + 9.1% | \$150,000 | \$165,001 | + 10.0% |
| \$231,485 | \$249,900 | + 8.0% | \$239,900 | \$255,000 | + 6.3%  |
| \$142,000 | \$154,900 | + 9.1% | \$162,615 | \$172,900 | + 6.3%  |

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# **Percent of Original List Price Received**







| By Price Range         | All Properties |        |        | Single-Family |        |        | Condo  |        |        |
|------------------------|----------------|--------|--------|---------------|--------|--------|--------|--------|--------|
|                        | 1-2019         | 1-2020 | Change | 1-2019        | 1-2020 | Change | 1-2019 | 1-2020 | Change |
| \$75,000 and Below     | 89.6%          | 89.5%  | - 0.1% | 89.6%         | 89.5%  | - 0.1% | 89.6%  | 88.1%  | - 1.7% |
| \$75,001 to \$100,000  | 97.1%          | 96.5%  | - 0.6% | 97.1%         | 96.4%  | - 0.7% | 98.2%  | 99.3%  | + 1.1% |
| \$100,001 to \$125,000 | 97.8%          | 98.1%  | + 0.3% | 97.8%         | 98.0%  | + 0.2% | 97.3%  | 99.1%  | + 1.8% |
| \$125,001 to \$150,000 | 98.2%          | 98.1%  | - 0.1% | 98.3%         | 98.1%  | - 0.2% | 96.9%  | 96.8%  | - 0.1% |
| \$150,001 to \$300,000 | 97.7%          | 97.9%  | + 0.2% | 97.7%         | 97.9%  | + 0.2% | 97.5%  | 98.4%  | + 0.9% |
| \$300,001 and Above    | 96.7%          | 96.6%  | - 0.1% | 96.5%         | 96.5%  | 0.0%   | 101.0% | 97.1%  | - 3.9% |
| All Price Ranges       | 96.5%          | 96.7%  | + 0.2% | 96.5%         | 96.6%  | + 0.1% | 97.4%  | 97.7%  | + 0.3% |

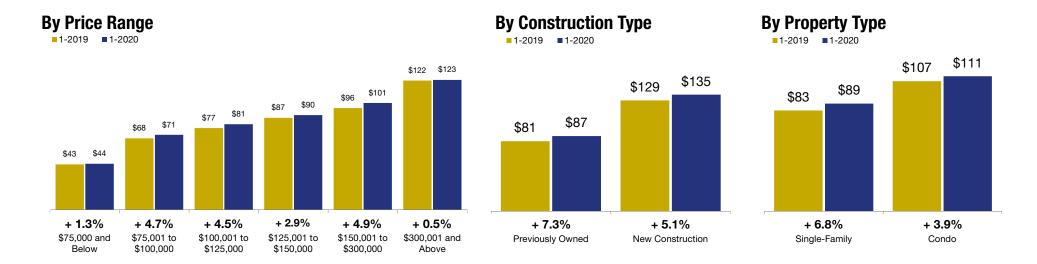
| By Construction Type   | 1-2019 | 1-2020 | Change | 1-2019 | 1-2020 | Change | 1-2019 | 1-2020 | Change |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Previously Owned       | 96.3%  | 96.5%  | + 0.2% | 96.3%  | 96.5%  | + 0.2% | 97.0%  | 97.3%  | + 0.3% |
| New Construction       | 99.7%  | 99.6%  | - 0.1% | 99.7%  | 99.6%  | - 0.1% | 99.5%  | 100.0% | + 0.5% |
| All Construction Types | 96.5%  | 96.7%  | + 0.2% | 96.5%  | 96.6%  | + 0.1% | 97.4%  | 97.7%  | + 0.3% |

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# **Price Per Square Foot**

The price per square foot of residential properties. Sold properties only. Based on a rolling 12-month average.





| By Price Range         |        | All Properties |        |        | Single-Family |        |        | Condo  |        |  |
|------------------------|--------|----------------|--------|--------|---------------|--------|--------|--------|--------|--|
|                        | 1-2019 | 1-2020         | Change | 1-2019 | 1-2020        | Change | 1-2019 | 1-2020 | Change |  |
| \$75,000 and Below     | \$43   | \$44           | + 1.3% | \$43   | \$44          | + 1.4% | \$51   | \$51   | - 0.2% |  |
| \$75,001 to \$100,000  | \$68   | \$71           | + 4.7% | \$68   | \$71          | + 4.6% | \$72   | \$78   | + 8.5% |  |
| \$100,001 to \$125,000 | \$77   | \$81           | + 4.5% | \$77   | \$80          | + 4.4% | \$91   | \$93   | + 2.1% |  |
| \$125,001 to \$150,000 | \$87   | \$90           | + 2.9% | \$86   | \$89          | + 3.4% | \$99   | \$99   | - 0.2% |  |
| \$150,001 to \$300,000 | \$96   | \$101          | + 4.9% | \$95   | \$100         | + 5.1% | \$114  | \$117  | + 3.0% |  |
| \$300,001 and Above    | \$122  | \$123          | + 0.5% | \$120  | \$121         | + 1.0% | \$160  | \$150  | - 5.7% |  |
| All Price Ranges       | \$84   | \$90           | + 6.6% | \$83   | \$89          | + 6.8% | \$107  | \$111  | + 3.9% |  |

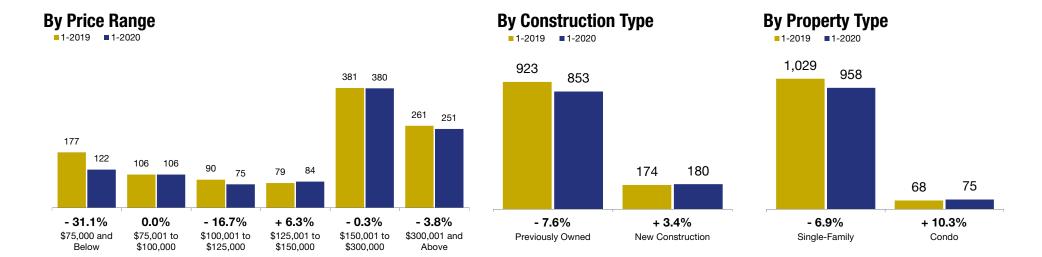
| By Construction Type   | 1-2019 | 1-2020 | Change | 1-2019 | 1-2020 | Change | 1-2019 | 1-2020 | Change |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Previously Owned       | \$81   | \$87   | + 7.3% | \$80   | \$86   | + 7.3% | \$100  | \$106  | + 6.2% |
| New Construction       | \$129  | \$135  | + 5.1% | \$126  | \$133  | + 5.7% | \$144  | \$151  | + 4.3% |
| All Construction Types | \$84   | \$90   | + 6.6% | \$83   | \$89   | + 6.8% | \$107  | \$111  | + 3.9% |

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### **Inventory of Homes for Sale**

The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.





| By Price Range         | 1-2019 | 1-2020 | Change  |
|------------------------|--------|--------|---------|
| \$75,000 and Below     | 177    | 122    | - 31.1% |
| \$75,001 to \$100,000  | 106    | 106    | 0.0%    |
| \$100,001 to \$125,000 | 90     | 75     | - 16.7% |
| \$125,001 to \$150,000 | 79     | 84     | + 6.3%  |
| \$150,001 to \$300,000 | 381    | 380    | - 0.3%  |
| \$300,001 and Above    | 261    | 251    | - 3.8%  |
| All Price Ranges       | 1,097  | 1,033  | - 5.8%  |

| By Construction Type   | 1-2019 | 1-2020 | Change |
|------------------------|--------|--------|--------|
| Previously Owned       | 923    | 853    | - 7.6% |
| New Construction       | 174    | 180    | + 3.4% |
| All Construction Types | 1,097  | 1,033  | - 5.8% |

#### Single-Family

| 1-2019 | 1-2020 | Change  | 1-2019 | 1-2020 | Change   |
|--------|--------|---------|--------|--------|----------|
| 175    | 118    | - 32.6% | 2      | 4      | + 100.0% |
| 105    | 105    | 0.0%    | 1      | 1      | 0.0%     |
| 89     | 71     | - 20.2% | 1      | 4      | + 300.0% |
| 76     | 82     | + 7.9%  | 3      | 2      | - 33.3%  |
| 346    | 346    | 0.0%    | 35     | 34     | - 2.9%   |
| 235    | 222    | - 5.5%  | 26     | 29     | + 11.5%  |
| 1.029  | 958    | - 6.9%  | 68     | 75     | + 10.3%  |

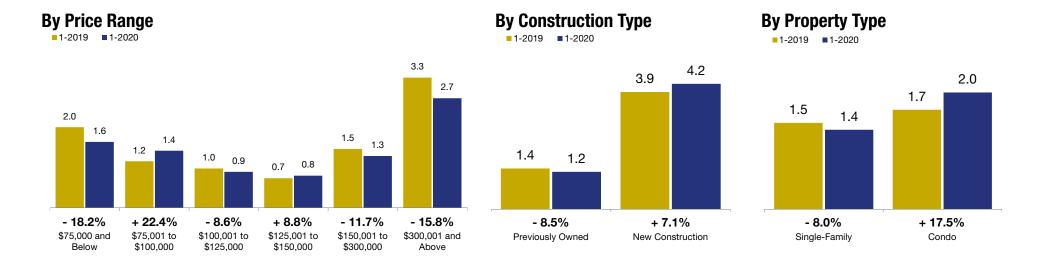
| 1-2019 | 1-2020 | Change | 1-2019 | 1-2020 | Change  |
|--------|--------|--------|--------|--------|---------|
| 886    | 806    | - 9.0% | 37     | 47     | + 27.0% |
| 143    | 152    | + 6.3% | 31     | 28     | - 9.7%  |
| 1.029  | 958    | - 6.9% | 68     | 75     | + 10.3% |

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## **Months Supply of Inventory**

The inventory of homes for sale at the end of the most recent month, based on one month of activity, divided by the average monthly pending sales from the last 12 months.





| All Pro | perties |
|---------|---------|
|---------|---------|

| By Price Range         | 1-2019 | 1-2020 | Change  |
|------------------------|--------|--------|---------|
| \$75,000 and Below     | 2.0    | 1.6    | - 18.2% |
| \$75,001 to \$100,000  | 1.2    | 1.4    | + 22.4% |
| \$100,001 to \$125,000 | 1.0    | 0.9    | - 8.6%  |
| \$125,001 to \$150,000 | 0.7    | 8.0    | + 8.8%  |
| \$150,001 to \$300,000 | 1.5    | 1.3    | - 11.7% |
| \$300,001 and Above    | 3.3    | 2.7    | - 15.8% |
| All Price Ranges       | 1.5    | 1.4    | - 6.7%  |

| By Construction Type   | 1-2019 | 1-2020 | Change |
|------------------------|--------|--------|--------|
| Previously Owned       | 1.4    | 1.2    | - 8.5% |
| New Construction       | 3.9    | 4.2    | + 7.1% |
| All Construction Types | 1.5    | 1.4    | - 6.7% |

#### **Single-Family**

| 1-2019 | 1-2020 | Change  | 1-2019 | 1-2020 | Change   |
|--------|--------|---------|--------|--------|----------|
| 2.0    | 1.6    | - 19.7% | 0.9    | 2.4    | + 166.7% |
| 1.2    | 1.5    | + 21.3% | 0.2    | 0.3    | + 36.4%  |
| 1.0    | 0.9    | - 11.6% | 0.3    | 1.0    | + 248.9% |
| 0.8    | 0.8    | + 7.8%  | 0.5    | 0.5    | + 12.1%  |
| 1.4    | 1.3    | - 12.3% | 1.9    | 1.8    | - 2.9%   |
| 3.1    | 2.6    | - 17.0% | 5.0    | 4.7    | - 6.5%   |
| 1.5    | 1.4    | - 8.0%  | 1.7    | 2.0    | + 17.5%  |

| 1-2019 | 1-2020 | Change  | 1-2019 | 1-2020 | Change  |
|--------|--------|---------|--------|--------|---------|
| 1.4    | 1.2    | - 10.1% | 1.1    | 1.5    | + 30.3% |
| 3.8    | 4.0    | + 6.1%  | 5.0    | 6.0    | + 21.0% |
| 1.5    | 1.4    | - 8.0%  | 1.7    | 2.0    | + 17.5% |

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