A QUARTERLY UPDATE ON THE ROLE OF FORECLOSURES IN THE REGION –
PROVIDED BY THE UPSTATE ALLIANCE OF REALTORS® MULTIPLE LISTING SERVICE



#### **Number of Available Foreclosures for Sale**



## **Q4-2021 Update**

New Listings in the Fort Wayne region decreased 1.1 percent to 2,106.

- Traditional New Listings increased 1.3 percent to 2,093.
- Foreclosure New Listings decreased 79.7 percent to 13.
- Share of all New Listings that were foreclosures rose to 0.6 percent.

Closed Sales were up 11.0 percent to 2,397.

- Traditional Closed Sales were up 13.2 percent to 2,388.
- Foreclosure Closed Sales were down 82.4 percent to 9.
- $\bullet$  Share of all Closed Sales that were foreclosures fell to 0.4 percent.

The Median Sales Price rose 25.7 percent to \$191,000.

- The traditional Median Sales Price rose 23.8 percent to \$191,950.
- The foreclosure Median Sales Price rose 15.1 percent to \$52,136.

## **Table of Contents**

New Listings, Closed Sales and Market Share of Foreclosures	2
Inventory of Homes for Sale by Property Type and Price Range	3
Median Sales Price and Percent of Original List Price Received	4
Inventory and Closed Sales by Area	5
Median Sales Price by Area	6

#### **Explanation of Methodology**

To provide a detailed look at the foreclosure phenomenon and its effect on our local housing market, we have harnessed the data available in the Upstate Alliance of REALTORS® MLS. Whenever the field called "REO" is listed as "Yes" we have separated that property from those that don't contain this marker. This gives us the ability to view the housing market as two distinct segments: foreclosure and traditional. Note: the "Foreclosure" field was not required before 2007, so the data prior to that point is less reliable.





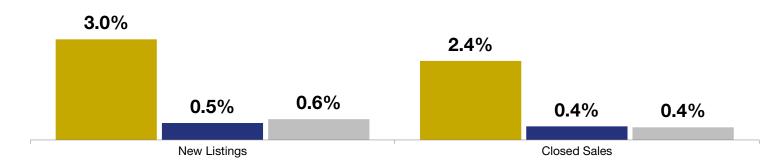
A RESEARCH TOOL PROVIDED BY THE **UPSTATE ALLIANCE OF REALTORS® MULTIPLE LISTING SERVICE** 

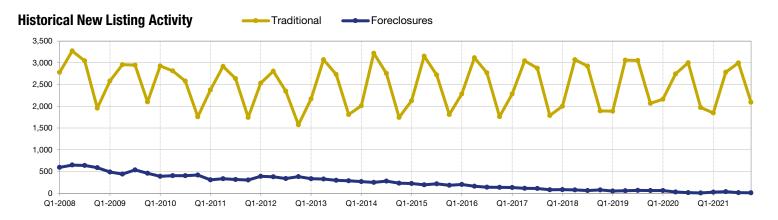


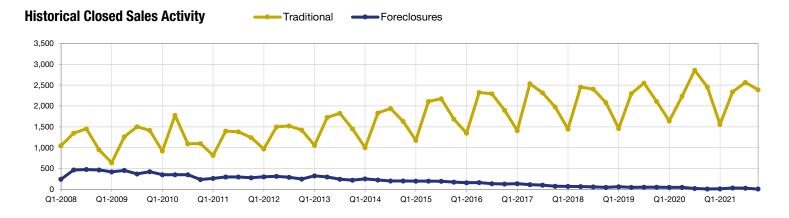
# **New Listings and Closed Sales**

	Foreclosures			Traditional				Total				Market Share of Foreclosures			
	Q4-2019	Q4-2020	Q4-2021	2-Yr Chg	Q4-2019	Q4-2020	Q4-2021	2-Yr Chg	Q4-2019	Q4-2020	Q4-2021	2-Yr Chg	Q4-2019	Q4-2020	Q4-2021
New Listings	64	10	13	- 79.7%	2,066	1,974	2,093	+ 1.3%	2,130	1,984	2,106	- 1.1%	3.0%	0.5%	0.6%
Closed Sales	51	10	9	- 82.4%	2,109	2,454	2,388	+ 13.2%	2,160	2,464	2,397	+ 11.0%	2.4%	0.4%	0.4%









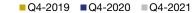
A RESEARCH TOOL PROVIDED BY THE UPSTATE ALLIANCE OF REALTORS® MULTIPLE LISTING SERVICE

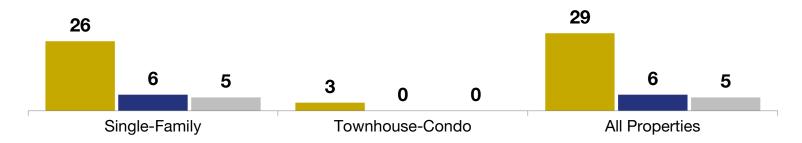


# **Inventory by Property Type** (most recent month)

	Foreclosures			Traditional				Total				Market Share of Foreclosures			
	Q4-2019	Q4-2020	Q4-2021	2-Yr Chg	Q4-2019	Q4-2020	Q4-2021	2-Yr Chg	Q4-2019	Q4-2020	Q4-2021	2-Yr Chg	Q4-2019	Q4-2020	Q4-2021
Single-Family	26	6	5	- 80.8%	1,089	546	539	- 50.5%	1,115	552	544	- 51.2%	2.3%	1.1%	0.9%
Townhouse-Condo	3	0	0	- 100.0%	72	47	29	- 59.7%	75	47	29	- 61.3%	4.0%	0.0%	0.0%
All Properties	29	6	5	- 82.8%	1,161	593	568	- 51.1%	1,190	599	573	- 51.8%	2.4%	1.0%	0.9%

#### **Foreclosure Inventory by Property Type**

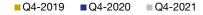


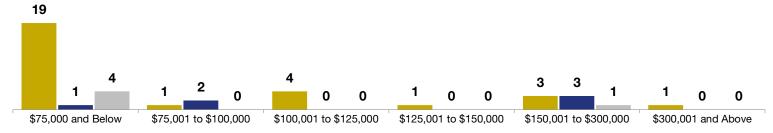


# **Inventory by Price Range** (most recent month)

	Foreclosures			Traditional				Total				Market Share of Foreclosures			
	Q4-2019	Q4-2020	Q4-2021	2-Yr Chg	Q4-2019	Q4-2020	Q4-2021	2-Yr Chg	Q4-2019	Q4-2020	Q4-2021	2-Yr Chg	Q4-2019	Q4-2020	Q4-2021
\$75,000 and Below	19	1	4	- 78.9%	140	74	52	- 62.9%	159	75	56	- 64.8%	11.9%	1.3%	7.1%
\$75,001 to \$100,000	1	2	0	- 100.0%	100	69	37	- 63.0%	101	71	37	- 63.4%	1.0%	2.8%	0.0%
\$100,001 to \$125,000	4	0	0	- 100.0%	106	43	37	- 65.1%	110	43	37	- 66.4%	3.6%	0.0%	0.0%
\$125,001 to \$150,000	1	0	0	- 100.0%	107	40	51	- 52.3%	108	40	51	- 52.8%	0.9%	0.0%	0.0%
\$150,001 to \$300,000	3	3	1	- 66.7%	463	222	195	- 57.9%	466	225	196	- 57.9%	0.6%	1.3%	0.5%
\$300,001 and Above	1	0	0	- 100.0%	245	145	189	- 22.9%	246	145	189	- 23.2%	0.4%	0.0%	0.0%
All Prices	29	6	5	- 82.8%	1,161	593	568	- 51.1%	1,190	599	573	- 51.8%	2.4%	1.0%	0.9%

## **Foreclosure Inventory by Price Range**





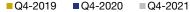
A RESEARCH TOOL PROVIDED BY THE **UPSTATE ALLIANCE OF REALTORS® MULTIPLE LISTING SERVICE** 

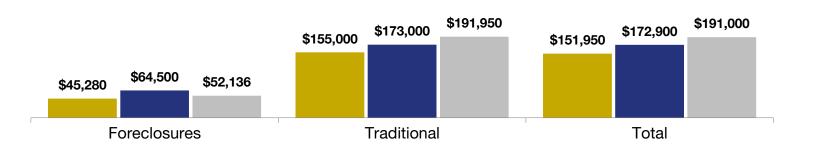


## **Median Sales Price**

	Foreclosures					Tradi	tional		Total			
	Q4-2019	Q4-2020	Q4-2021	2-Yr Chg	Q4-2019	Q4-2020	Q4-2021	2-Yr Chg	Q4-2019	Q4-2020	Q4-2021	2-Yr Chg
Single-Family	\$45,060	\$64,500	\$52,136	+ 15.7%	\$153,500	\$172,500	\$190,000	+ 23.8%	\$150,000	\$172,000	\$190,000	+ 26.7%
Condo-Townhome	\$133,000	\$0	\$0	- 100.0%	\$169,500	\$180,500	\$207,477	+ 22.4%	\$167,500	\$180,500	\$207,477	+ 23.9%
All Properties	\$45,280	\$64,500	\$52,136	+ 15.1%	\$155,000	\$173,000	\$191,950	+ 23.8%	\$151,950	\$172,900	\$191,000	+ 25.7%

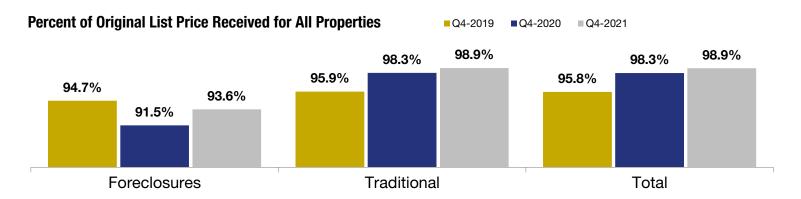






# **Percent of Original List Price Received**

	Foreclosures					Tradi	tional		Total			
	Q4-2019	Q4-2020	Q4-2021	2-Yr Chg	Q4-2019	Q4-2020	Q4-2021	2-Yr Chg	Q4-2019	Q4-2020	Q4-2021	2-Yr Chg
Single-Family	94.7%	91.5%	93.6%	- 1.2%	95.8%	98.3%	98.9%	+ 3.3%	95.8%	98.3%	98.9%	+ 3.3%
Condo-Townhome	93.7%	0.0%	0.0%	- 100.0%	97.5%	98.3%	99.5%	+ 2.1%	97.5%	98.3%	99.5%	+ 2.1%
All Properties	94.7%	91.5%	93.6%	- 1.2%	95.9%	98.3%	98.9%	+ 3.2%	95.8%	98.3%	98.9%	+ 3.2%



A RESEARCH TOOL PROVIDED BY THE **UPSTATE ALLIANCE OF REALTORS® MULTIPLE LISTING SERVICE** 



# **Inventory and Closed Sales by Area**

Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated sales for each area.

#### **Inventory for Q4-2021**

#### **Closed Sales for the Last** 12 Months Through Q4-2021

	Total	Foreclosures	Share	Total	Foreclosures	Share		
AD01 – Adams-Preble, Root, Union	3	0	0.0%	97	0	0.0%		
AD02 – Adams-Kirkland, Washington, St. Marys	7	0	0.0%	103	3	2.9%		
AD03 - Adams-French, Monroe, Blue Creek	1	1	100.0%	21	0	0.0%		
AD04 - Adams-Hartford, Wabash, Jefferson	1	0	0.0%	32	1	3.1%		
AL01 - Allen-Eel River, Lake, Perry	67	0	0.0%	968	2	0.2%		
AL02 - Allen-Cedar Creek, Springfield, Scipio	15	0	0.0%	213	0	0.0%		
AL03 – Allen-Washington	23	0	0.0%	592	3	0.5%		
AL04 – Allen-St. Joseph	50	0	0.0%	1,272	4	0.3%		
AL05 - Allen-Milan, Maumee	1	0	0.0%	51	0	0.0%		
AL06 - Allen-Aboite, Lafayette	47	0	0.0%	949	0	0.0%		
AL07 - Allen-Wayne, Pleasant	101	0	0.0%	1,580	42	2.7%		
AL08 - Allen-Adams, Marion	27	0	0.0%	418	5	1.2%		
AL09 - Allen-Jefferson, Jackson, Madison, Monroe	4	0	0.0%	58	1	1.7%		
DE00 - Dekalb	39	0	0.0%	484	5	1.0%		
HU01 - Huntington-Warren, Clear Creek, Jackson	7	0	0.0%	103	0	0.0%		
HU02 – Huntington-Dallas, Huntington, Union	25	0	0.0%	374	9	2.4%		
HU03 - Huntington-Polk, Lancaster, Rock Creek	2	0	0.0%	34	0	0.0%		
HU04 - Huntington-Wayne, Jefferson, Salamonie	2	0	0.0%	37	1	2.7%		
JA01 - Jay-Penn, Jackson, Bearcreek, Wabash	1	0	0.0%	7	0	0.0%		
JA02 – Jay-Knox, Greene, Wayne, Noble	1	0	0.0%	18	1	5.6%		
JA03 – Jay-Richland, Jefferson, Pike, Madison	0	0		3	0	0.0%		
NO00 - Noble	5	0	0.0%	40	0	0.0%		
WE01 - Wells-Union, Jefferson	4	0	0.0%	114	1	0.9%		
WE02 - Wells-Rockcreek, Lancaster	1	0	0.0%	50	0	0.0%		
WE03 – Wells-Liberty, Harrison	7	0	0.0%	125	0	0.0%		
WE04 - Wells-Jackson, Chester, Nottingham	1	0	0.0%	17	0	0.0%		
WH01 - Whitley-Etna, Troy, Thorn, Smith	5	0	0.0%	59	0	0.0%		
WH02 - Whitley-Richland, Clevela	0	0		41	2	4.9%		
WH03 - Whitley-Columbia, Union	14	0	0.0%	228	1	0.4%		
WH04 – Whitley-Washington, Jefferson	2	0	0.0%	34	1	2.9%		



# **Median Sales Price by Area**

#### **Foreclosures**

#### **Traditional**

	Last 12 Months Through Q4-2020	Last 12 Months Through Q4-2021	1-Year Change	Last 12 Months Through Q4-2020	Last 12 Months Through Q4-2021	1-Year Change
AD01 – Adams-Preble, Root, Union	\$76,825	\$0	- 100.0%	\$149,450	\$164,000	+ 9.7%
AD02 – Adams-Kirkland, Washington, St. Marys	\$43,025	\$37,500	- 12.8%	\$124,500	\$118,000	- 5.2%
AD03 - Adams-French, Monroe, Blue Creek	\$0	\$0		\$118,450	\$123,500	+ 4.3%
AD04 – Adams-Hartford, Wabash, Jefferson	\$61,055	\$38,000	- 37.8%	\$113,500	\$137,250	+ 20.9%
AL01 - Allen-Eel River, Lake, Perry	\$185,000	\$143,550	- 22.4%	\$258,450	\$285,000	+ 10.3%
AL02 - Allen-Cedar Creek, Springfield, Scipio	\$131,750	\$0	- 100.0%	\$255,500	\$310,000	+ 21.3%
AL03 – Allen-Washington	\$36,500	\$70,060	+ 91.9%	\$168,250	\$194,950	+ 15.9%
AL04 - Allen-St. Joseph	\$88,000	\$152,500	+ 73.3%	\$163,000	\$185,000	+ 13.5%
AL05 - Allen-Milan, Maumee	\$29,100	\$0	- 100.0%	\$157,000	\$200,000	+ 27.4%
AL06 - Allen-Aboite, Lafayette	\$179,900	\$0	- 100.0%	\$249,387	\$290,000	+ 16.3%
AL07 - Allen-Wayne, Pleasant	\$39,500	\$41,500	+ 5.1%	\$104,000	\$126,000	+ 21.2%
AL08 - Allen-Adams, Marion	\$56,750	\$54,000	- 4.8%	\$139,900	\$154,900	+ 10.7%
AL09 - Allen-Jefferson, Jackson, Madison, Monroe	\$55,802	\$101,225	+ 81.4%	\$160,000	\$169,750	+ 6.1%
DE00 - Dekalb	\$45,000	\$79,900	+ 77.6%	\$165,000	\$182,450	+ 10.6%
HU01 - Huntington-Warren, Clear Creek, Jackson	\$0	\$0		\$197,450	\$191,250	- 3.1%
HU02 – Huntington-Dallas, Huntington, Union	\$37,000	\$44,900	+ 21.4%	\$105,000	\$125,000	+ 19.0%
HU03 - Huntington-Polk, Lancaster, Rock Creek	\$75,000	\$0	- 100.0%	\$166,750	\$180,450	+ 8.2%
HU04 - Huntington-Wayne, Jefferson, Salamonie	\$0	\$25,000		\$120,000	\$119,900	- 0.1%
JA01 - Jay-Penn, Jackson, Bearcreek, Wabash	\$0	\$0		\$95,950	\$130,000	+ 35.5%
JA02 – Jay-Knox, Greene, Wayne, Noble	\$0	\$90,000		\$86,900	\$126,000	+ 45.0%
JA03 - Jay-Richland, Jefferson, Pike, Madison	\$0	\$0		\$108,250	\$150,000	+ 38.6%
NO00 – Noble	\$0	\$0		\$199,900	\$168,950	- 15.5%
WE01 - Wells-Union, Jefferson	\$145,000	\$345,500	+ 138.3%	\$156,000	\$179,950	+ 15.4%
WE02 - Wells-Rockcreek, Lancaster	\$91,000	\$0	- 100.0%	\$196,750	\$242,500	+ 23.3%
WE03 - Wells-Liberty, Harrison	\$93,019	\$0	- 100.0%	\$115,000	\$142,000	+ 23.5%
WE04 - Wells-Jackson, Chester, Nottingham	\$0	\$0		\$154,250	\$152,000	- 1.5%
WH01 - Whitley-Etna, Troy, Thorn, Smith	\$65,000	\$0	- 100.0%	\$152,000	\$173,400	+ 14.1%
WH02 - Whitley-Richland, Clevela	\$0	\$205,750		\$127,400	\$150,000	+ 17.7%
WH03 - Whitley-Columbia, Union	\$46,875	\$186,000	+ 296.8%	\$162,900	\$178,169	+ 9.4%
WH04 - Whitley-Washington, Jefferson	\$0	\$270,000		\$207,000	\$247,500	+ 19.6%