Housing Supply Overview

A RESEARCH TOOL PROVIDED BY THE UPSTATE ALLIANCE OF REALTORS® MLS



January 2022

The average 30-year fixed-rate mortgage ended the month at 3.55%, nearly a full point higher than the low of 2.65% recorded in January 2020, with residential borrowing costs now the highest they've been since March 2020, according to Freddie Mac. As rates continue to rise, home price growth is predicted to increase at a more moderate pace. While declining home affordability may temper buyer activity, the chronic lack of supply across most housing market segments appears unlikely to change significantly in the near future. For the 12-month period spanning February 2021 through January 2022, Closed Sales in the Fort Wayne region were down 3.0 percent overall. The price range with the largest gain in sales was the \$300,001 and Above range, where they increased 32.7 percent.

The overall Median Sales Price was up 11.7 percent to \$189,900. The property type with the largest price gain was the Townhouse-Condo segment, where prices increased 11.0 percent to \$205,719. The overall Percent of Original List Price Received at Sale was up 2.2 percent to 100.0.

Market-wide, inventory levels were down 11.9 percent. The property type that lost the least inventory was the Single-Family segment, where it decreased 10.9 percent. That amounts to 0.6 months supply for Single-Family homes and 0.7 months supply for Condos.

Quick Facts

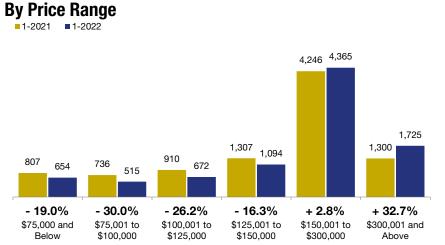
+ 32.7%	- 2.8%	- 2.8%		
Price Range with Strongest Closed Sales:	Construction Status with Strongest Closed Sales:	Property Type with Strongest Closed Sales:		
\$300,001 and Above	Previously Owned	Single-Family		

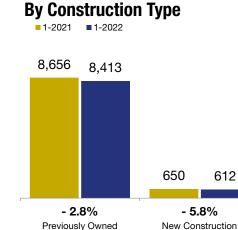
Closed Sales	2
Pending Sales	3
Median Sales Price	4
Percent of Original List Price Received	5
Price Per Square Foot	6
Inventory of Homes for Sale	7
Months Supply of Inventory	8

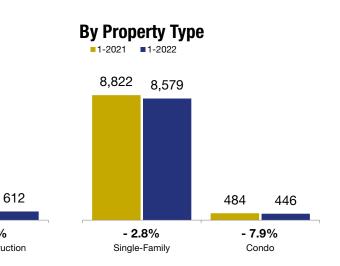
Closed Sales

A count of the actual sales that closed. Based on a rolling 12-month total.







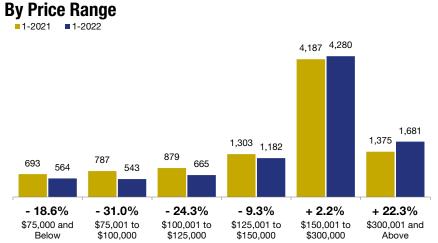


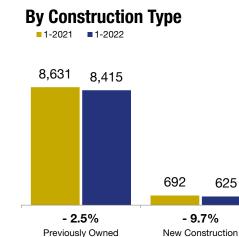
	All Properties			5	Single-Family			Condo		
By Price Range	1-2021	1-2022	Change	1-2021	1-2022	Change	1-2021	1-2022	Change	
\$75,000 and Below	807	654	- 19.0%	787	629	- 20.1%	20	25	+ 25.0%	
\$75,001 to \$100,000	736	515	- 30.0%	715	505	- 29.4%	21	10	- 52.4%	
\$100,001 to \$125,000	910	672	- 26.2%	859	662	- 22.9%	51	10	- 80.4%	
\$125,001 to \$150,000	1,307	1,094	- 16.3%	1,257	1,044	- 16.9%	50	50	0.0%	
\$150,001 to \$300,000	4,246	4,365	+ 2.8%	3,989	4,105	+ 2.9%	257	260	+ 1.2%	
\$300,001 and Above	1,300	1,725	+ 32.7%	1,215	1,634	+ 34.5%	85	91	+ 7.1%	
All Price Ranges	9,306	9,025	- 3.0%	8,822	8,579	- 2.8%	484	446	- 7.9%	
By Construction Type	1-2021	1-2022	Change	1-2021	1-2022	Change	1-2021	1-2022	Change	
Previously Owned	8,656	8,413	- 2.8%	8,260	8,024	- 2.9%	396	389	- 1.8%	
New Construction	650	612	- 5.8%	562	555	- 1.2%	88	57	- 35.2%	
All Construction Types	9,306	9,025	- 3.0%	8,822	8,579	- 2.8%	484	446	- 7.9%	

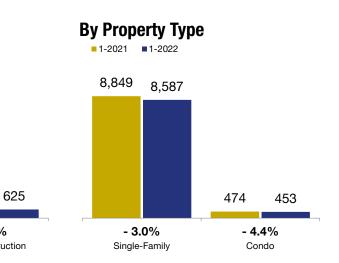
Pending Sales

A count of properties on which offers have been accepted. Based on a rolling 12-month total.







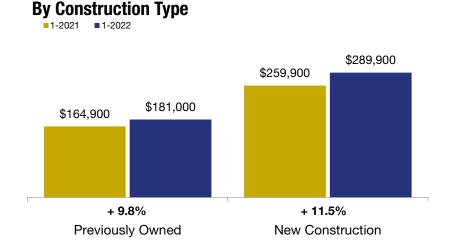


	All Properties			5	Single-Fami	ly	Condo		
By Price Range	1-2021	1-2022	Change	1-2021	1-2022	Change	1-2021	1-2022	Change
\$75,000 and Below	693	564	- 18.6%	672	541	- 19.5%	21	23	+ 9.5%
\$75,001 to \$100,000	787	543	- 31.0%	768	535	- 30.3%	19	8	- 57.9%
\$100,001 to \$125,000	879	665	- 24.3%	828	649	- 21.6%	51	16	- 68.6%
\$125,001 to \$150,000	1,303	1,182	- 9.3%	1,256	1,127	- 10.3%	47	55	+ 17.0%
\$150,001 to \$300,000	4,187	4,280	+ 2.2%	3,942	4,020	+ 2.0%	245	260	+ 6.1%
\$300,001 and Above	1,375	1,681	+ 22.3%	1,287	1,592	+ 23.7%	88	89	+ 1.1%
All Price Ranges	9,323	9,040	- 3.0%	8,849	8,587	- 3.0%	474	453	- 4.4%
By Construction Type	1-2021	1-2022	Change	1-2021	1-2022	Change	1-2021	1-2022	Change
Previously Owned	8,631	8,415	- 2.5%	8,239	8,018	- 2.7%	392	397	+ 1.3%
New Construction	692	625	- 9.7%	610	569	- 6.7%	82	56	- 31.7%
All Construction Types	9,323	9,040	- 3.0%	8,849	8,587	- 3.0%	474	453	- 4.4%

Median Sales Price

Median price point for all closed sales	. not accounting for seller concessions.	Based on a rolling 12-month median.





By Property Type 1-2021 1-2022

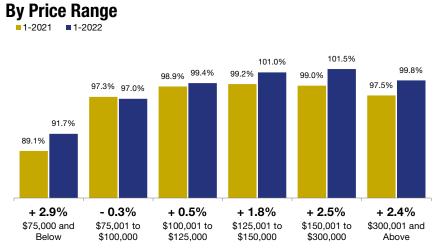
\$189,900 \$189,900 \$189,957 \$188,000 \$185,306 \$109,957 \$180,057 \$180,057 \$180,057 \$180,057 \$180,057 \$180,057 \$180,057 \$180,057 \$185,306 \$185,306 \$109,957 \$100,0

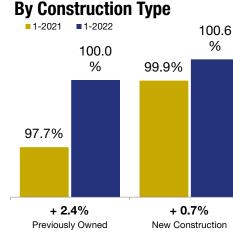
All Properties Single-Family Condo **By Construction Type** 1-2022 1-2021 1-2022 1-2021 1-2022 1-2021 Change Change Change Previously Owned + 9.8% \$163,000 \$180,000 \$173,000 \$196,000 \$164,900 \$181,000 + 10.4% + 13.3% New Construction \$259,900 \$289,900 + 11.5%\$260.246 \$293,575 + 12.8%\$241.628 \$265.000 + 9.7% All Construction Types \$170,000 \$189,900 + 11.7% \$169,957 \$188,000 + 10.6% \$185,306 \$205,719 + 11.0%

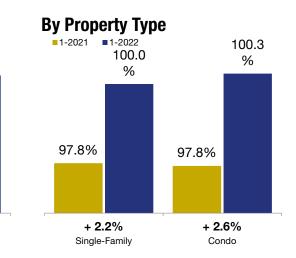
Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.**







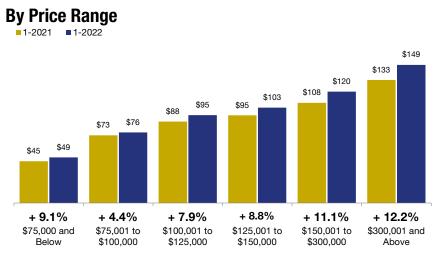


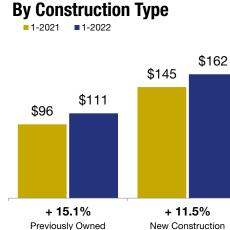
	All Properties			S	Single-Fami	ly	Condo		
By Price Range	1-2021	1-2022	Change	1-2021	1-2022	Change	1-2021	1-2022	Change
\$75,000 and Below	89.1%	91.7%	+ 2.9%	89.0%	91.6%	+ 2.9%	94.3%	95.0%	+ 0.7%
\$75,001 to \$100,000	97.3%	97.0%	- 0.3%	97.4%	97.0%	- 0.4%	95.4%	95.8%	+ 0.4%
\$100,001 to \$125,000	98.9%	99.4%	+ 0.5%	98.9%	99.4%	+ 0.5%	98.6%	98.6%	0.0%
\$125,001 to \$150,000	99.2%	101.0%	+ 1.8%	99.3%	101.0%	+ 1.7%	97.4%	100.4%	+ 3.1%
\$150,001 to \$300,000	99.0%	101.5%	+ 2.5%	99.0%	101.5%	+ 2.5%	98.3%	101.1%	+ 2.8%
\$300,001 and Above	97.5%	99.8%	+ 2.4%	97.5%	99.8%	+ 2.4%	97.4%	99.8%	+ 2.5%
All Price Ranges	97.8%	100.0%	+ 2.2%	97.8%	100.0%	+ 2.2%	97.8%	100.3%	+ 2.6%
By Construction Type	1-2021	1-2022	Change	1-2021	1-2022	Change	1-2021	1-2022	Change
Previously Owned	97.7%	100.0%	+ 2.4%	97.7%	99.9%	+ 2.3%	97.3%	100.2%	+ 3.0%
New Construction	99.9%	100.6%	+ 0.7%	99.9%	100.6%	+ 0.7%	100.1%	100.6%	+ 0.5%
All Construction Types	97.8%	100.0%	+ 2.2%	97.8%	100.0%	+ 2.2%	97.8%	100.3%	+ 2.6%

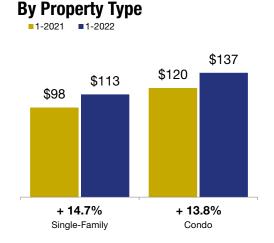
Price Per Square Foot

UPSTATE ALLIANCE OF REALTORS* MLS

The price per square foot of residential properties. Sold properties only. Based on a rolling 12-month average.





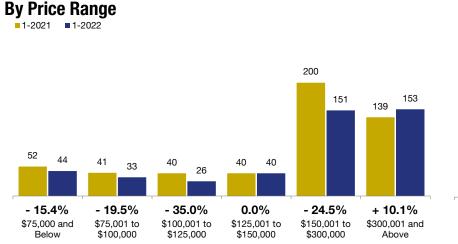


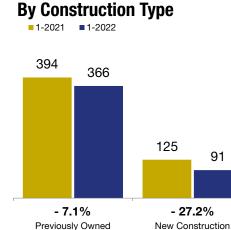
	All Properties			5	Single-Family			Condo		
By Price Range	1-2021	1-2022	Change	1-2021	1-2022	Change	1-2021	1-2022	Change	
\$75,000 and Below	\$45	\$49	+ 9.1%	\$45	\$49	+ 8.6%	\$58	\$63	+ 8.7%	
\$75,001 to \$100,000	\$73	\$76	+ 4.4%	\$73	\$76	+ 4.8%	\$80	\$73	- 8.3%	
\$100,001 to \$125,000	\$88	\$95	+ 7.9%	\$87	\$95	+ 8.7%	\$99	\$95	- 4.7%	
\$125,001 to \$150,000	\$95	\$103	+ 8.8%	\$94	\$102	+ 8.4%	\$108	\$123	+ 13.5%	
\$150,001 to \$300,000	\$108	\$120	+ 11.1%	\$107	\$119	+ 11.0%	\$123	\$138	+ 12.5%	
\$300,001 and Above	\$133	\$149	+ 12.2%	\$131	\$148	+ 12.6%	\$155	\$171	+ 10.2%	
All Price Ranges	\$100	\$114	+ 14.6%	\$98	\$113	+ 14.7%	\$120	\$137	+ 13.8%	
By Construction Type	1-2021	1-2022	Change	1-2021	1-2022	Change	1-2021	1-2022	Change	
Previously Owned	\$96	\$111	+ 15.1%	\$95	\$110	+ 15.1%	\$113	\$130	+ 15.6%	
New Construction	\$145	\$162	+ 11.5%	\$144	\$160	+ 11.2%	\$154	\$181	+ 17.5%	
All Construction Types	\$100	\$114	+ 14.6%	\$98	\$113	+ 14.7%	\$120	\$137	+ 13.8%	

Inventory of Homes for Sale

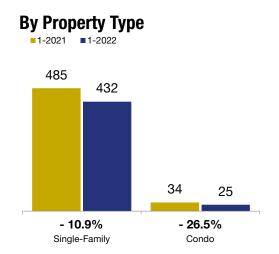
The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.







91

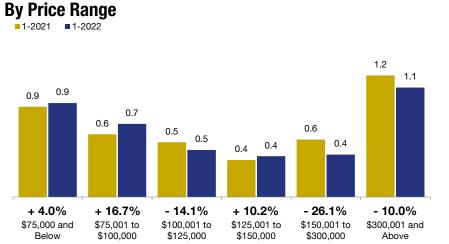


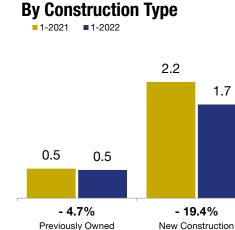
By Price Range	All Properties			5	Single-Fami	ly	Condo		
	1-2021	1-2022	Change	1-2021	1-2022	Change	1-2021	1-2022	Change
\$75,000 and Below	52	44	- 15.4%	49	42	- 14.3%	3	2	- 33.3%
\$75,001 to \$100,000	41	33	- 19.5%	41	32	- 22.0%	0	1	0.0%
\$100,001 to \$125,000	40	26	- 35.0%	36	25	- 30.6%	4	1	- 75.0%
\$125,001 to \$150,000	40	40	0.0%	39	39	0.0%	1	1	0.0%
\$150,001 to \$300,000	200	151	- 24.5%	189	140	- 25.9%	11	11	0.0%
\$300,001 and Above	139	153	+ 10.1%	124	144	+ 16.1%	15	9	- 40.0%
All Price Ranges	519	457	- 11.9%	485	432	- 10.9%	34	25	- 26.5%
By Construction Type	1-2021	1-2022	Change	1-2021	1-2022	Change	1-2021	1-2022	Change
Previously Owned	394	366	- 7.1%	372	348	- 6.5%	22	18	- 18.2%
New Construction	125	91	- 27.2%	113	84	- 25.7%	12	7	- 41.7%
All Construction Types	519	457	- 11.9%	485	432	- 10.9%	34	25	- 26.5%

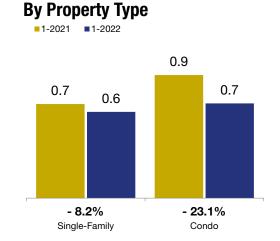
Months Supply of Inventory

The inventory of homes for sale at the end of the most recent month, **based on one month of activity**, divided by the average monthly pending sales from the last 12 months.









	All Properties			5	Single-Family			Condo		
By Price Range	1-2021	1-2022	Change	1-2021	1-2022	Change	1-2021	1-2022	Change	
\$75,000 and Below	0.9	0.9	+ 4.0%	0.9	0.9	+ 6.5%	1.1	0.9	- 23.9%	
\$75,001 to \$100,000	0.6	0.7	+ 16.7%	0.6	0.7	+ 12.0%	0.0	0.9	0.0%	
\$100,001 to \$125,000	0.5	0.5	- 14.1%	0.5	0.5	- 11.4%	0.9	0.6	- 40.2%	
\$125,001 to \$150,000	0.4	0.4	+ 10.2%	0.4	0.4	+ 11.4%	0.3	0.2	- 14.5%	
\$150,001 to \$300,000	0.6	0.4	- 26.1%	0.6	0.4	- 27.4%	0.5	0.5	- 5.8%	
\$300,001 and Above	1.2	1.1	- 10.0%	1.2	1.1	- 6.1%	2.0	1.2	- 40.7%	
All Price Ranges	0.7	0.6	- 14.3%	0.7	0.6	- 8.2%	0.9	0.7	- 23.1%	
By Construction Type	1-2021	1-2022	Change	1-2021	1-2022	Change	1-2021	1-2022	Change	
Previously Owned	0.5	0.5	- 4.7%	0.5	0.5	- 3.9%	0.7	0.5	- 19.2%	
New Construction	2.2	1.7	- 19.4%	2.2	1.8	- 20.3%	1.8	1.5	- 14.6%	
All Construction Types	0.7	0.6	- 14.3%	0.7	0.6	- 8.2%	0.9	0.7	- 23.1%	